



Jamna Auto Industries Ltd.

February 05, 2021

To,
BSE Limited
Exchange Plaza, Plot No. C/1, G- Block,
Phiroze Jeejeebhoy Towers, Dalal
Street, Mumbai- 400001 Maharashtra
BSE Code: 520051

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051, Maharashtra
NSE Code: JAMNAAUTO

Subject— Presentation on the financial results for third quarter of Financial Year 2020-21

Dear Sir/Madam,

Pursuant to the requirements of Regulation 30 and Regulation 46 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith the presentation by the Company pertaining to the financial results for third quarter of Financial Year 2020-21.

Kindly take the above information on records.

Thanking you,

Yours Faithfully,

For Jamna Auto Industries Limited

Praveen Lakhera
Company Secretary & Head-Legal



Encl: As above

Corporate Office: 2, Park Lane, Kishangarh, Vasant Kunj, New Delhi-110070

Tele: +91-11-26893331 | Fax: +91-11-26893180 | www.jaispring.com | CIN: L35911HR1965PLC004485

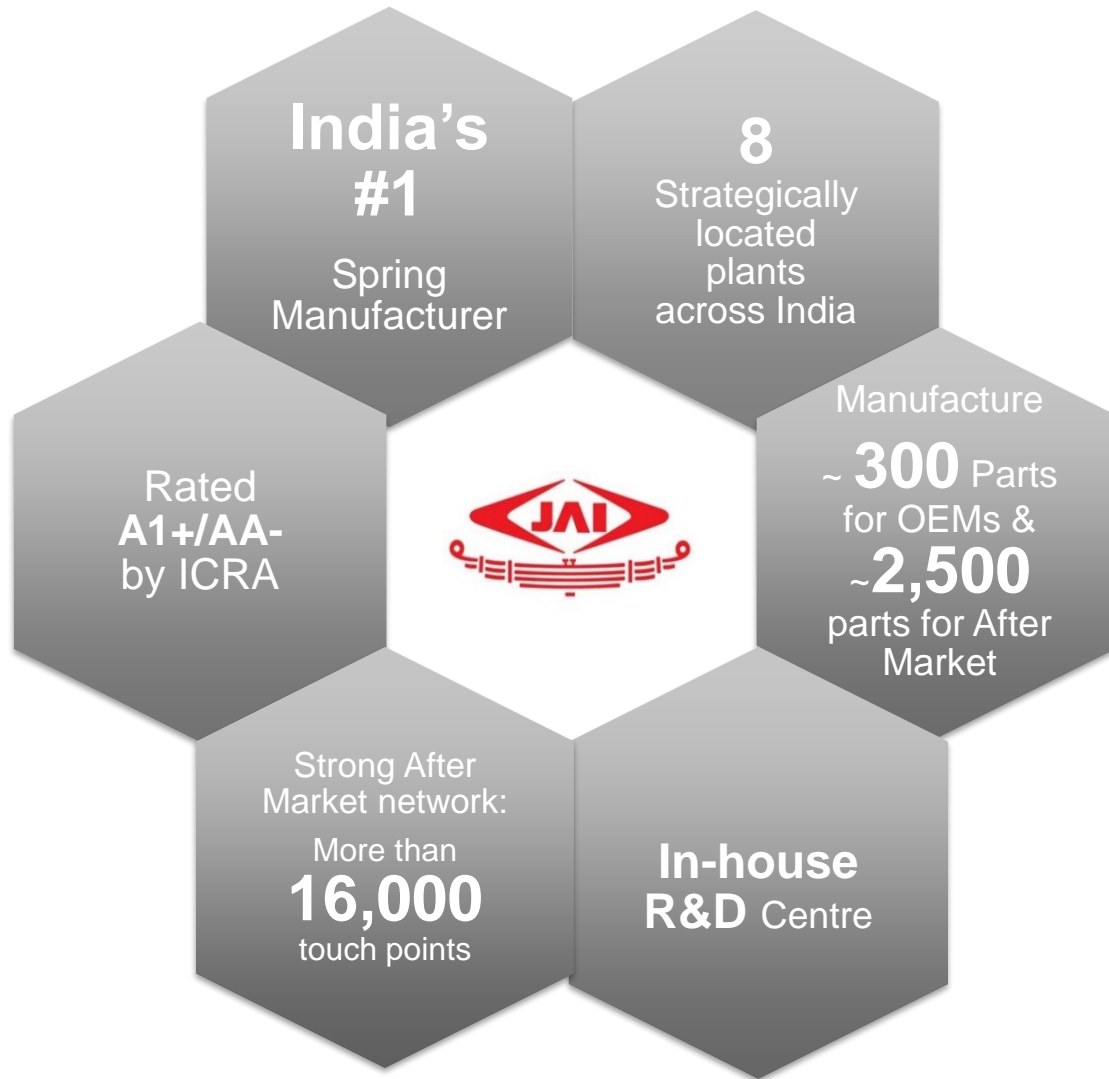
Regd Office: Jai Spring Road, Yamuna Nagar (Haryana)-135 001, India | Tel: +91-1732-251810 | Fax: +91-1732-251820
YAMUNA NAGAR | MALANPUR | CHENNAI | JAMSHEDPUR | PANTNAGAR | HOSUR | PUNE



Jamna Auto Industries Ltd.

Investors' Presentation
Q3 FY'21

Company Overview



Jamna Auto Industries Limited is referred to as "JAI" hereafter



Expand Locations

Manufacturing Plants

- Yamuna Nagar
- Malanpur
- Chennai 1- Leaf Spring
- Chennai 2- Suspension
- Jamshedpur
- Pune
- Hosur

Assembly Plant

- Pant Nagar*

New Locations

- Indore*
- Adityapur*

*Under subsidiaries of Jamna

Diversify Products

- Leaf Spring
- Parabolic Spring
- Lift Axle
- Air Suspension
- Trailer Suspension
- Stabilizer Bar
- Z Springs
- Spring Allied Components
- Lift Allied Components

**Some of the products above are only traded*

De-risk Markets

Existing Markets

- OE India
- AM India
- AM Exports
- OE Exports

Key Strengths

Team of expert, innovative, self driven people

Best in class manufacturing facilities

Largest Supplier to Tata, Leyland & Daimler

Prudent financial management policies

JAI's OEM Customers



Conventional Leaf Spring



Parabolic Leaf Spring



Z Spring

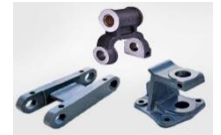


Spring Allied Products

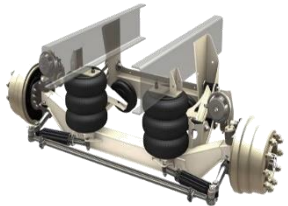
Stabilizer Bar



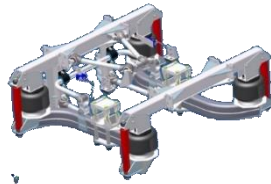
Hanger Shackle



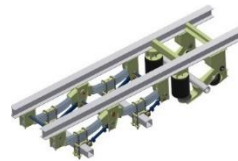
Lift Axle



Air Suspension



Trailer Suspension



U Bolt



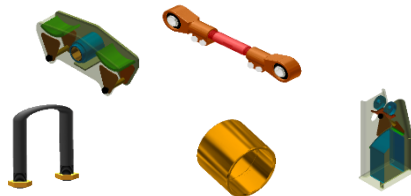
Spring Pin



Bus Air Suspension



Trailer Allied Products



Lift Axle Allied Products



Centre Bolt

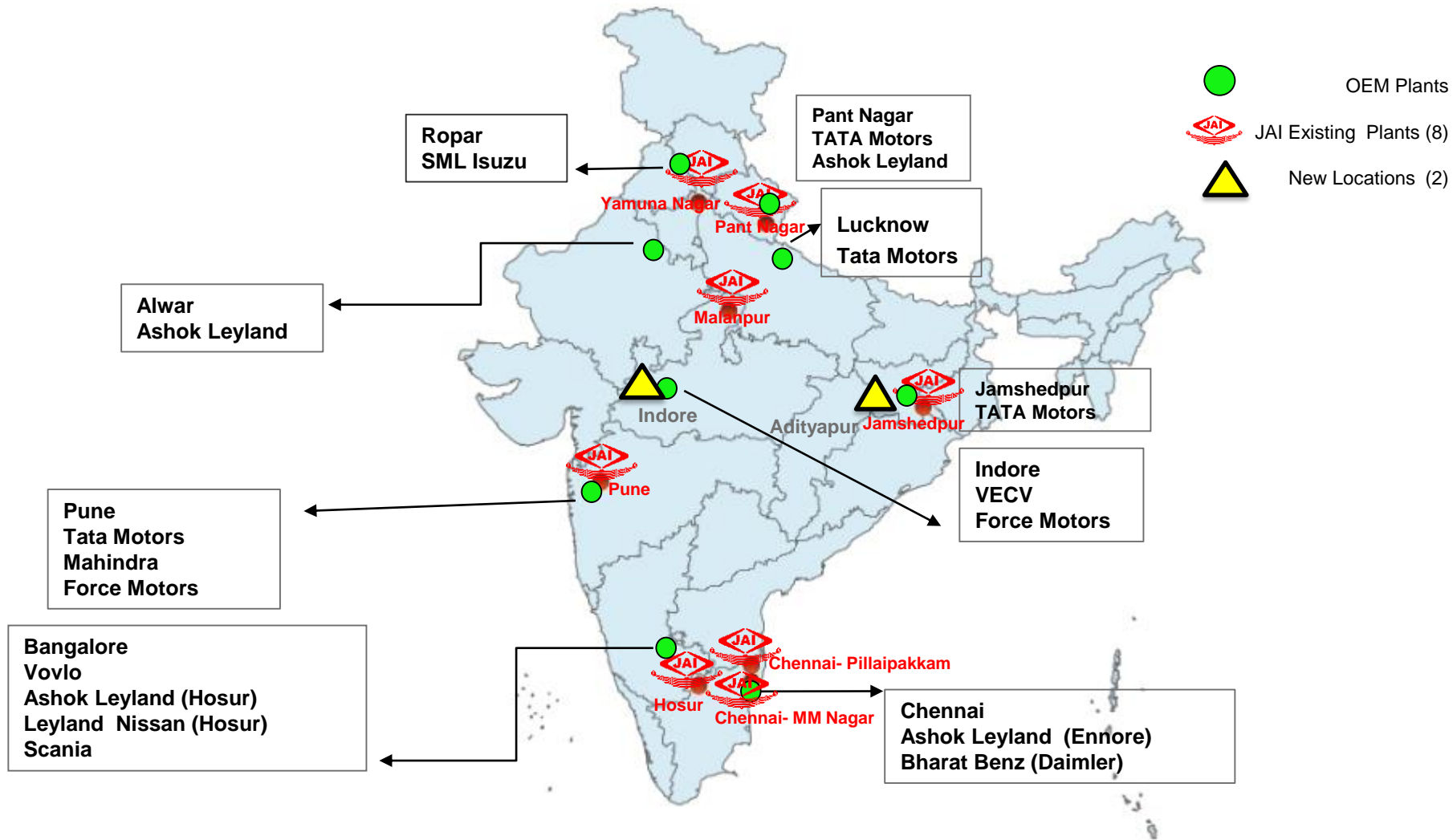


Bush



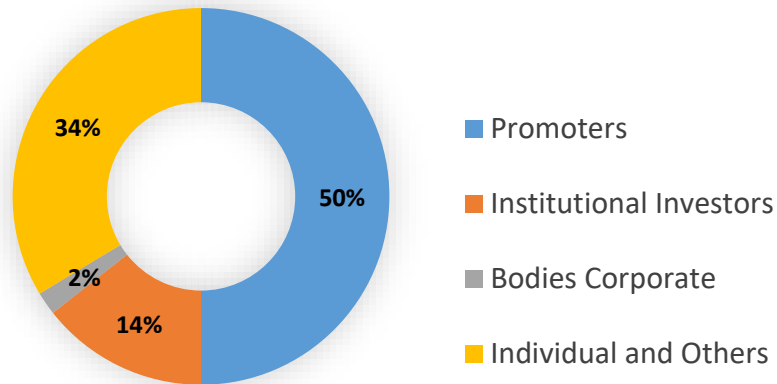
Future ready for growth...

JAI's Plants: Strategically located across CV hubs



Map Source: as available on www.surveyofindia.gov.in dated 17.02.2017
The Map is for illustrative purpose only

Category Wise Breakup



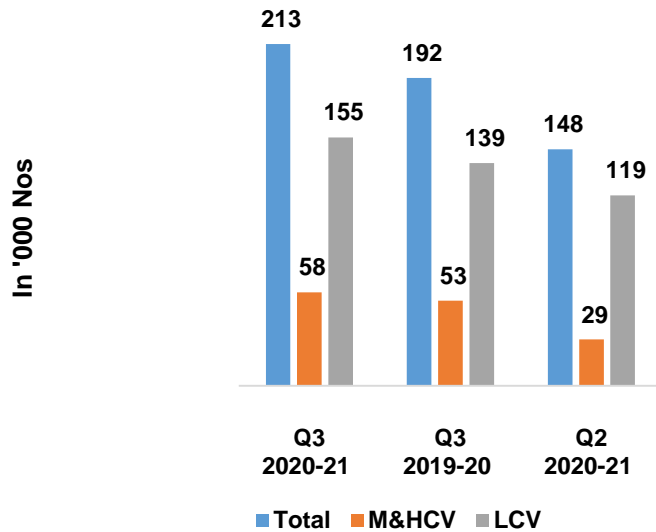
Categories	% Holding 31.12.20	% Holding 31.03.20
Promoters	50.0%	48.9%
Institutional Investors	14.4%	13.1%
Bodies Corporate	2.0%	4.3%
Individual and Others	33.6%	33.7%
Total	100.0%	100.0%

Industry Highlights

Improvement in the CV Industry

- Total CV production increased by 11% YoY
- M&HCV production saw an increase of 10% YoY

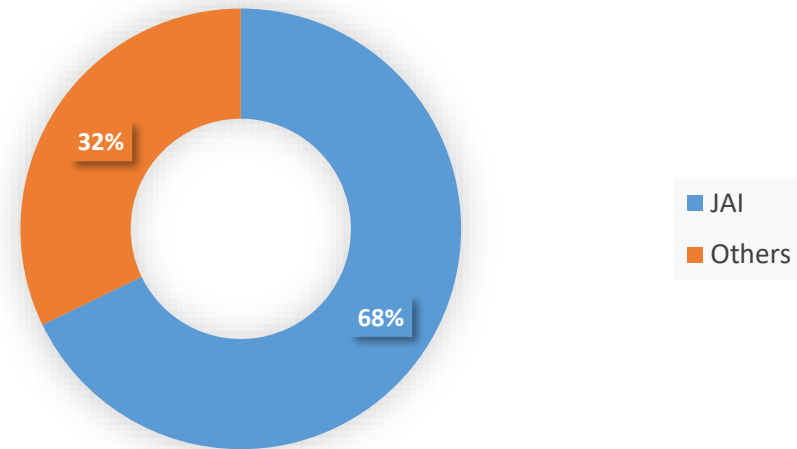
Indian CV Production



Data Source- SIAM + Internal

JAI's market share at 68% for the quarter

Market Share - OEM India

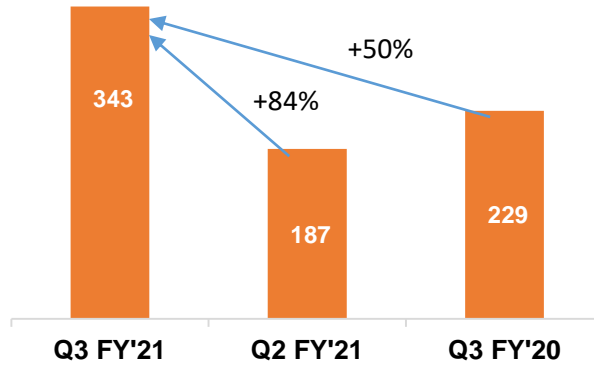


Data Source- Internal

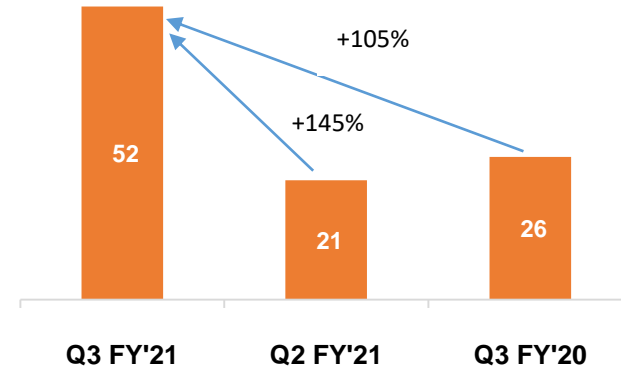
Financial Updates

Figures in Rupees Crore,
trends in %

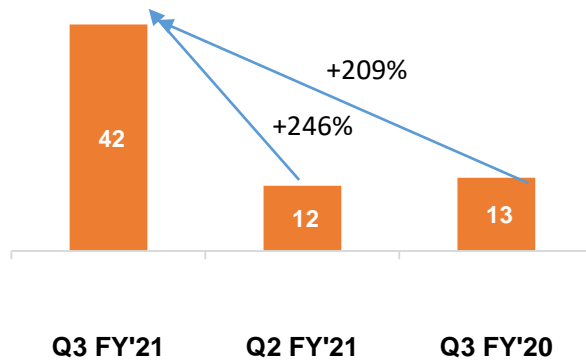
Net Sales



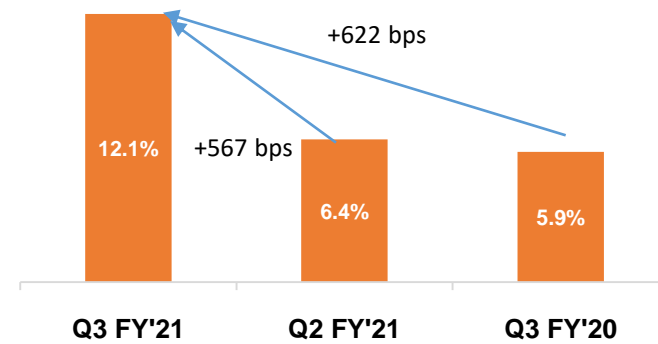
EBIDTA



PBT



PBT Margin



Cash Accruals: PAT+ Depreciation

Revenue and Profitability Indicators					
Particulars	2020-21	2020-21	2019-20	2020-21	2019-20
	Q3 31st Dec'20	Q2 30th Sep'20	Q3 31st Dec'19	9 Months 31st Dec'20	9 Months 31st Dec'19
Net Sales	343	187	229	595	891
EBITDA	52	21	26	67	98
PBT	42	12	13	37	52
PAT	30	8	10	25	37
EBIDTA (%)	15.3%	11.4%	11.2%	11.3%	11.0%
PBT (%)	12.1%	6.4%	5.9%	6.3%	5.8%
PAT (%)	8.8%	4.4%	4.4%	4.3%	4.1%

Environment-Planted & gifted 650 forestry saplings in Delhi, Yamuna Nagar and Malanpur, distributed 390 jute bags to beneficiaries to discourage use of plastic, installed 30 heavy duty dustbins in District Prison Police Department, Gurgaon.

Education-Inaugurated Jamna Skill Training Center at GNKITM to provide skill development training to youth in District Yamuna Nagar. Encouraged 63 meritorious students in government schools Yamuna Nagar & Jamshedpur by giving them laptop, tablets & bicycles. Renovated toilets, stage and constructed water tank in adopted schools, & distributed science & math's books to 45 needy students. Set-up a Public library for inmates in District Prison, Kurukshetra. Encouraged Best Faculty Members by sponsoring prize money to the winners of "1st Vishwakarma National Skill Excellence Award" organized by Shri Vishwakarma Skill University, Haryana.

Sports- Sponsored 26 outstanding sports person for diet and coaching. Sponsored "2nd World Ranking Golf Tournament" organizing by Little Master Junior Golf Tour.

Constructed Volleyball ground and provided equipment for table tennis, cricket, Chess,

Community Outreach

Healthcare

Distributed 1600 face masks to community people, workers & prisoners during Covid-19 pandemic in Delhi, GGN, YNR, JSR, initiated cataract operations & capsulotomy to 52 patients in YNR, distributed artificial lambs to 2 needy disabled children in JSR. Financial support to a 2 years male child for his heart surgery at Apollo hospital Sarita Vihar, New Delhi.

Skill Development

Started income generation activity by stitching 750 face masks for community people in Delhi, total 64 computer trainees passed out and certified in computer courses in District Prison, Gurgaon, JSR & Delhi, distributed 10 sewing machines to needy women, empower them.

Support to needy ones

Distributed ration kit to 205 needy families in south Delhi slum area. Distributed blankets and woolens to 3500 poor and needy people in YNR, JSR, Delhi & NCR. Constructed 22 toilets for needy families in Faizpur to make open defecation free village. Provided furniture & water cooler with RO system to Haryana Police department, Gurgaon.



Distributing jute bags to trainees



Gifting smart mobile phones to students in Jamshedpur



Inauguration of Jamna Skill Development Centre, Yamuna Nagar



Donating oxygen cylinders to Govt. hospital, Chennai

Forward Looking Statement

This presentation is made to enable investors to comprehend our prospects and take informed investment decisions. This presentation may contain certain forward looking statements within the meaning of applicable laws and regulations. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

Thank You