



Jamna Auto Industries Limited

▼ Investors' Presentation

04 February, 2022



COMPANY OVERVIEW



JAI AT A GLANCE



8

Strategically
located plants
across India



Manufacture

~ 300

Parts for OEMs &

~5000+

Parts for After Market



**In-house
R&D**

Centre



Strong After Market
network: More than

16000

touch points



Rated

A1+/AA-

by ICRA

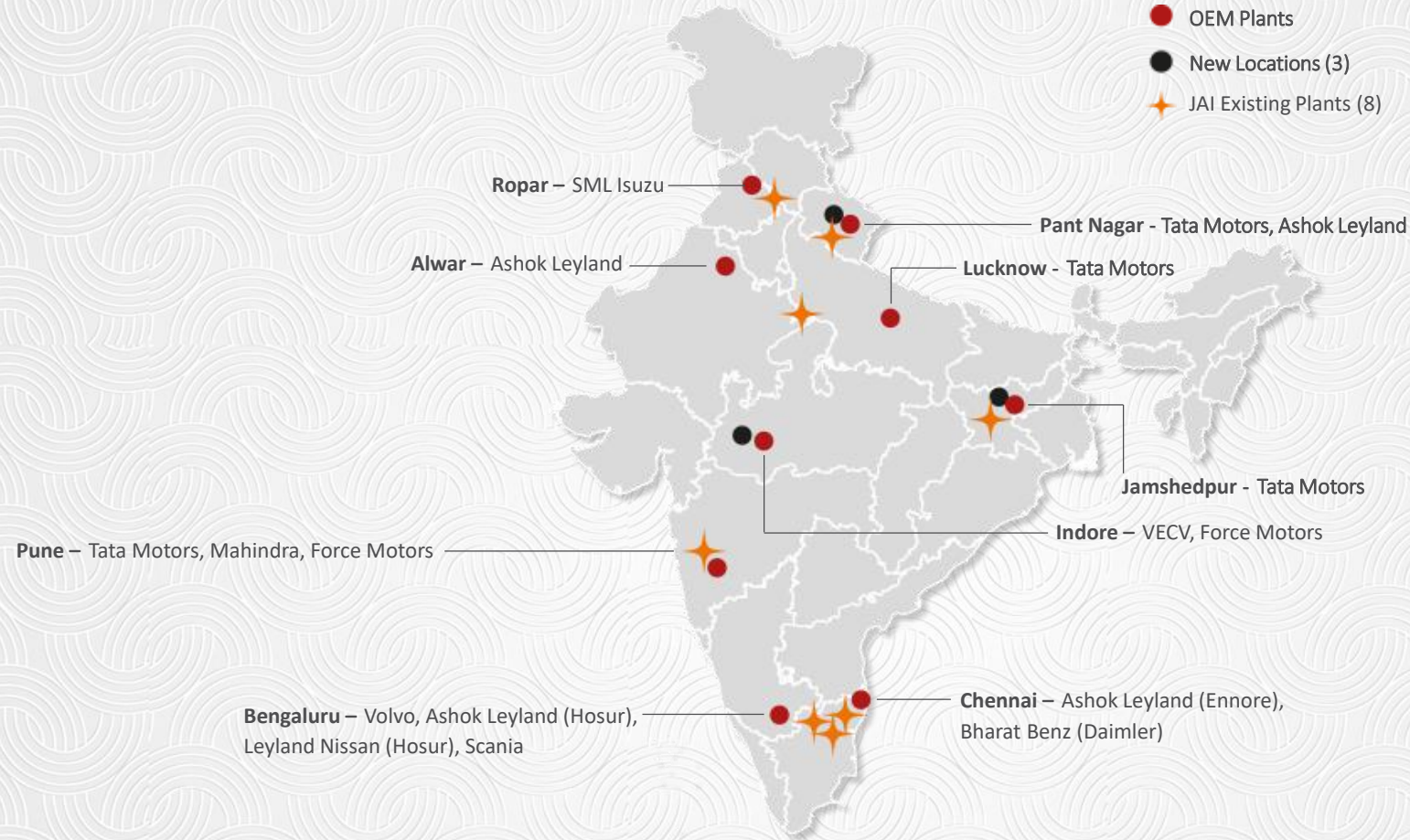


**India's
Prominent**

Suspension Manufacturer



JAI'S PLANTS : STRATEGICALLY LOCATED ACROSS CV HUBS





JAI'S OEM CUSTOMERS

 ASHOK LEYLAND	 BHARATBENZ	 FORCE MOTORS	 FUSO	
 ISUZU <i>Your responsible partner</i>	 Mahindra	 RENAULT NISSAN	 SCANIA	 SML ISUZU
 TADANO	 ESCORTS	 TATA	 UD TRUCKS	
 VE COMMERCIAL VEHICLES A VOLVO GROUP AND EICHER MOTORS JOINT VENTURE				

JAI'S PRODUCT PORTFOLIO



Conventional Leaf Spring



Parabolic Leaf Spring



Z-Spring



Stabilizer Bar

JAI'S PRODUCT PORTFOLIO



Bus Air
Suspension



Trailer Air
Suspension



Lift Axle



Trailer Mechanical and Air
Suspension with Lift Axle



Trailer Mechanical
Suspension

JAI'S PRODUCT PORTFOLIO



LIFT AXLE ALLIED Components



Trailer ALLIED Components



SPRING ALLIED Components

Some of the Products above are only traded

INCREASING CONTENT PER VEHICLE

Upcoming products



Bogie Bracket



NODO Bracket



ATS Bracket



HANGER SHACKLES



SPRING PIN

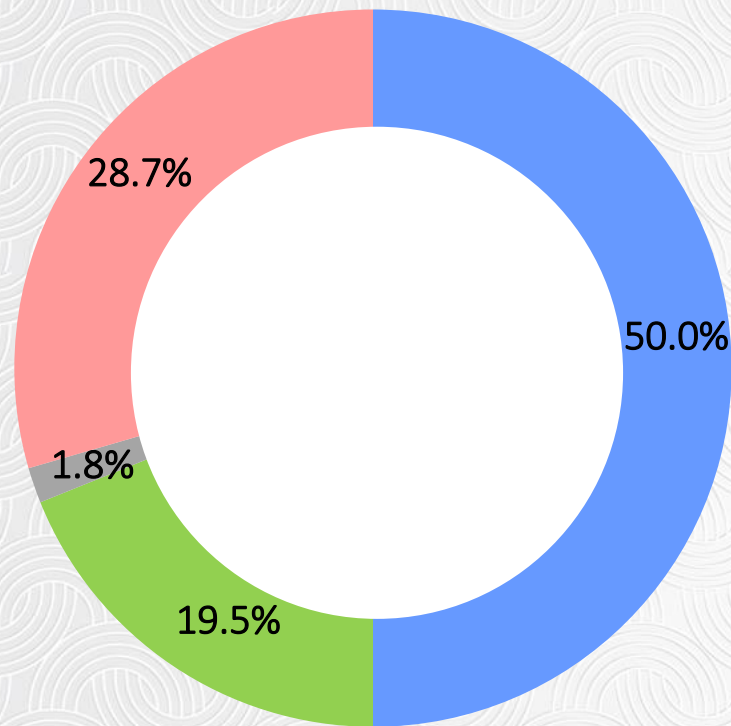


U BOLT



SHAREHOLDING PATTERN AS ON DECEMBER 31, 2021

Category Wise Breakup



- Promoters
- Institutional Investors
- Body Corporate
- Individual & Others

Categories	% Holding 31.12.21	% Holding 30.09.21
Promoters	50.0%	50.0%
Institutional Investors	19.5%	18.9%
Bodies Corporate	1.8%	1.6%
Individual and Others	28.7%	29.5%
Total	100%	100%

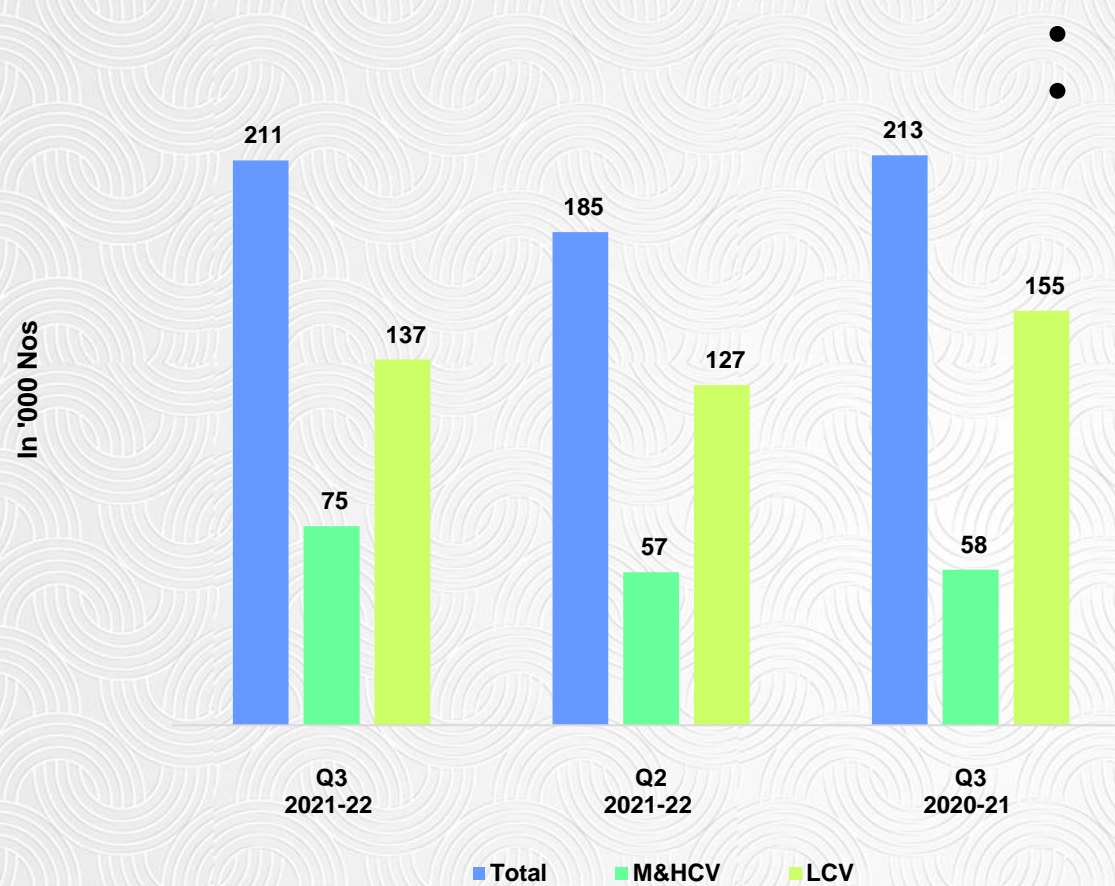


INDUSTRY HIGHLIGHTS



INDUSTRY HIGHLIGHTS

Indian CV Production



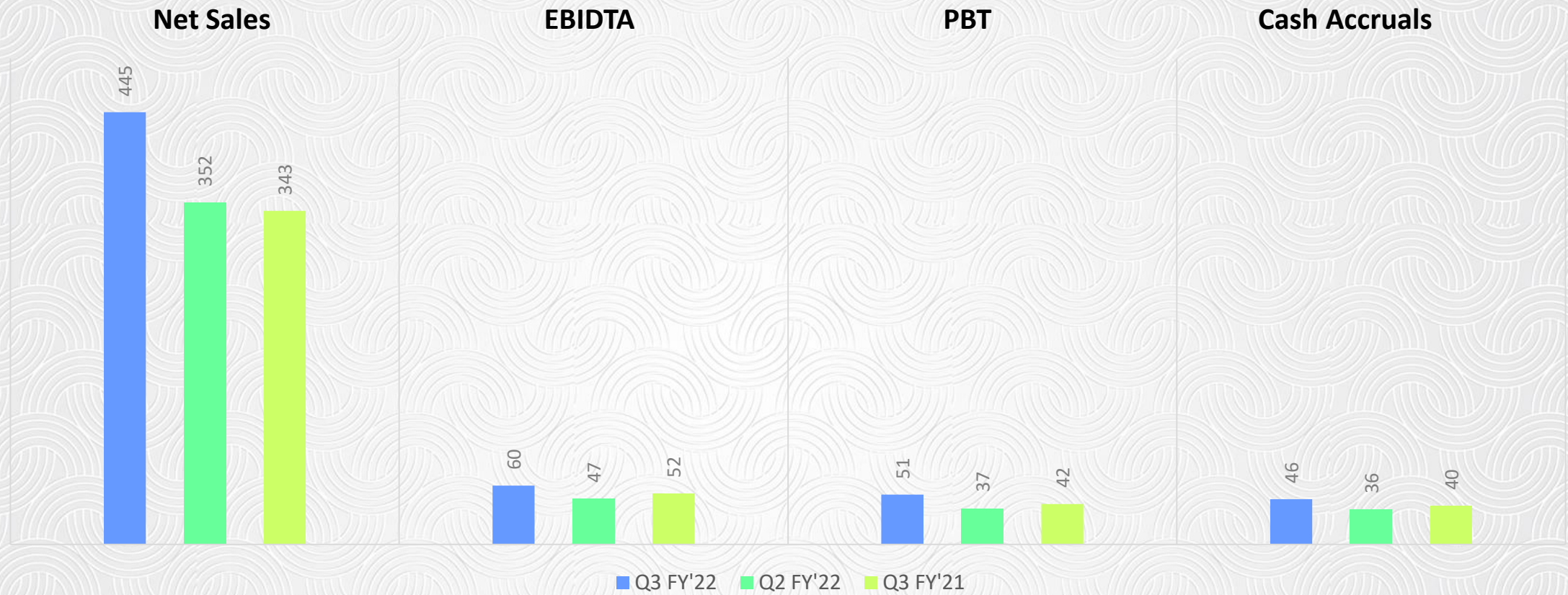
- Total CV production increased by 15% QoQ & decrease 1% YoY
- M&HCV production increased by 30% QoQ & 28% YoY



FINANCIAL UPDATES

FINANCIAL TRENDS

Figures in Rupees Crore



Cash Accruals: PAT+ Depreciation



FINANCIAL RESULT – Q3 FY'22

All Figures in Rupees Crore

Particulars	Quarter ended			Nine Months ended		Year ended
	(Unaudited) 31.12.2021	(Unaudited) 30.09.2021	(Unaudited) 31.12.2020	(Unaudited) 31.12.2021	(Unaudited) 31.12.2020	(Audited) 31.03.2021
Net Sales	445	352	343	1,092	595	1,079
EBIDTA	60	47	52	143	67	142
PBT	51	37	42	115	37	101
PAT	37	27	30	84	25	73
EBIDTA Margin (%)	13.6%	13.2%	15.3%	13.1%	11.3%	13.2%
PBT (%)	11.5%	10.5%	12.1%	10.5%	6.3%	9.3%
PAT (%)	8.4%	7.7%	8.8%	7.7%	4.3%	6.8%

CONTRIBUTING TO THE SOCIETY

We are committed to contribute to the social and economic welfare of communities in which we operate. Playing an active role in sustaining positive change within society, we aim to create opportunities for the holistic development of people from all sections of society.



Distribution of Jute bags to beneficiaries in Rudrapur



Enjoying self respect by using toilet in homes



Our Sponsored Athlete Anil Kumar, won bronze medal in National Masters Athletic Meet-



Creating awareness





CONTRIBUTING TO THE SOCIETY

1. Environment

- 3079 saplings planted and distributed across plant locations.
- 185 students were sensitized on enviro. conservation.
- Distributed jute bags to tribal community in Jamshedpur.

2. Education

- Encouraged reading habit among Govt. school students in YNR & Jamshedpur.
- Awarded JAI Annual Scholarship to 634 meritorious and deserving college students in Yamuna Nagar.
- Improved facilities & infra in Govt. Schools in Yamuna Nagar & Rudrapur.

3. Sports

- Sponsored 31 star sportspersons for diet on monthly basis.
- Awarded Annual Sponsorship to 60 sportspersons in Yamuna Nagar.
- Anil Kumar, Angelina Gifta and Karishma, our sponsored sportspersons, won medals in national and international games-like athletics, karate and gymnastics.

4. Community Outreach

- Distributed “Poshan Kits” to 60 malnourished children and anemic pregnant women- and sensitized on children, adolescent girls and women in villages in Jamshedpur.
- Distributed 2185 blankets to poor and needy people-in Yamuna Nagar, Jamshedpur Delhi & NCR.
- 88 poor patients were facilitated for cataract surgeries in Yamuna Nagar and Jamshedpur.
- Constructed 23 toilets for BPL family members in village Kalesar, YNR.
- Gifted 7 wheel chair & 2 crutches to PWD in Yamuna Nagar.

FORWARD LOOKING STATEMENT

This presentation is made to enable investors to comprehend our prospects and take informed investment decisions. This presentation may contain certain forward looking statements with in the meaning of applicable laws and regulations. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

THANK YOU