



# **Jamna Auto Industries Limited**

**▼ Investors' Presentation**

Q1 FY'22





# COMPANY OVERVIEW



# JAI AT A GLANCE



**8**

Strategically  
located plants  
across India



Manufacture

**~ 300**

Parts for OEMs &

**~5000+**

Parts for After Market



**In-house  
R&D**

Centre



Strong After Market  
network: More than

**16000**

touch points



Rated

**A1+/AA-**

by ICRA



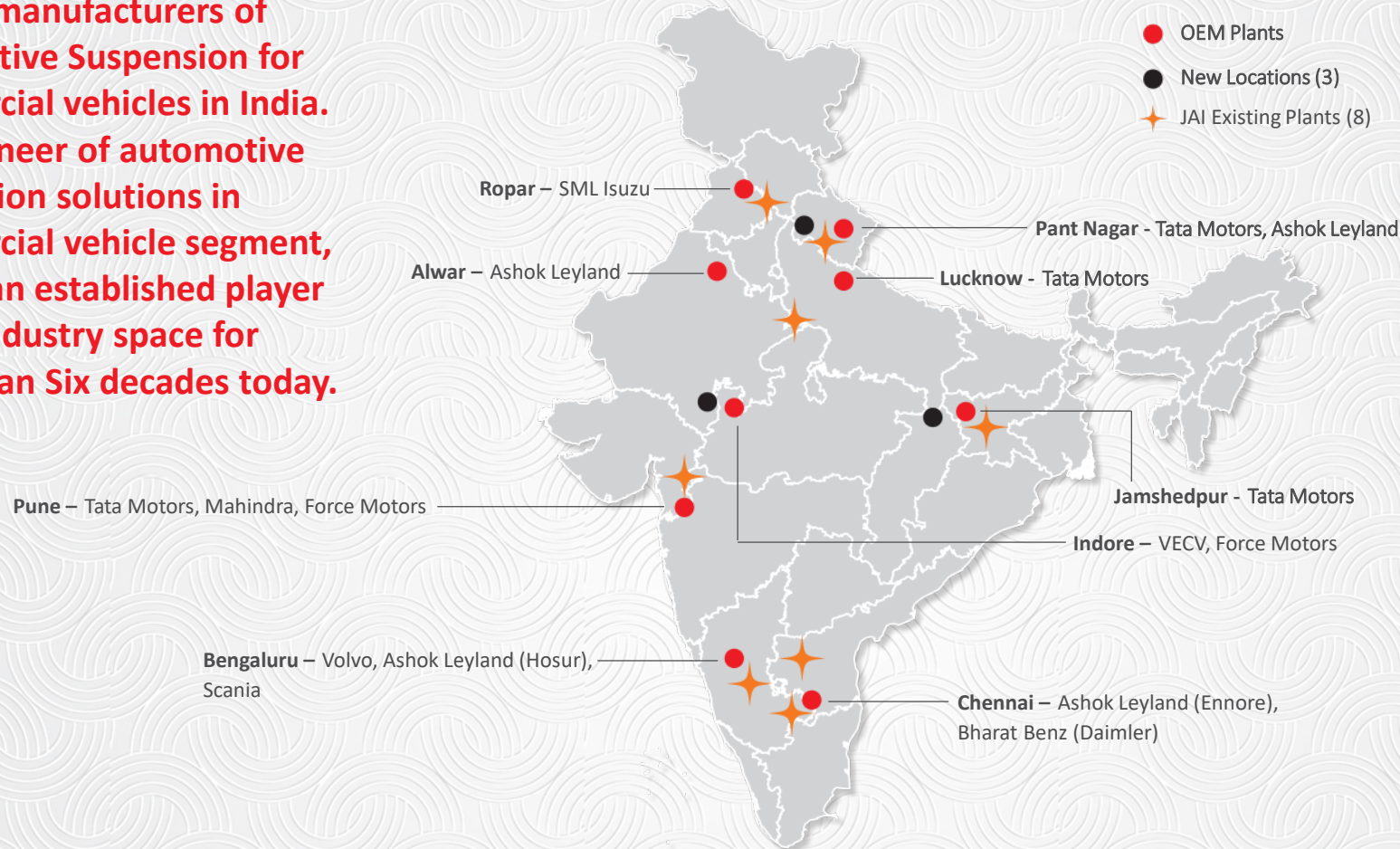
**India's  
Prominent**

Suspension Manufacturer



# JAI'S PLANTS : STRATEGICALLY LOCATED ACROSS CV HUBS

**We are manufacturers of Automotive Suspension for commercial vehicles in India. As a pioneer of automotive suspension solutions in commercial vehicle segment, we are an established player in our industry space for more than Six decades today.**





# JAI'S OEM CUSTOMERS

 ASHOK LEYLAND	 BHARATBENZ	 FORCE MOTORS	 FUSO	
 ISUZU <i>Your responsible partner</i>	 Mahindra	 RENAULT NISSAN	 SCANIA	 SML ISUZU
 TADANO	 ESCORTS	 TATA	 UD TRUCKS	
 VE COMMERCIAL VEHICLES A VOLVO GROUP AND EICHER MOTORS JOINT VENTURE				



# JAI'S PRODUCT PORTFOLIO



Parabolic Leaf Spring



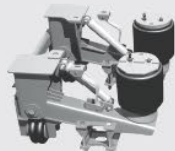
Conventional Leaf Spring



Z-Spring



Bus Air Suspension



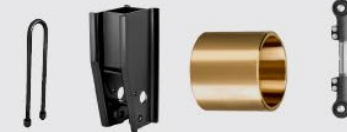
Trailer Air Suspension



Lift Axle



Lift AXLE ALLIED Components



Trailer ALLIED Components



Trailer Mechanical and Air Suspension with Lift Axle



Trailer Mechanical Suspension



Stabilizer Bar



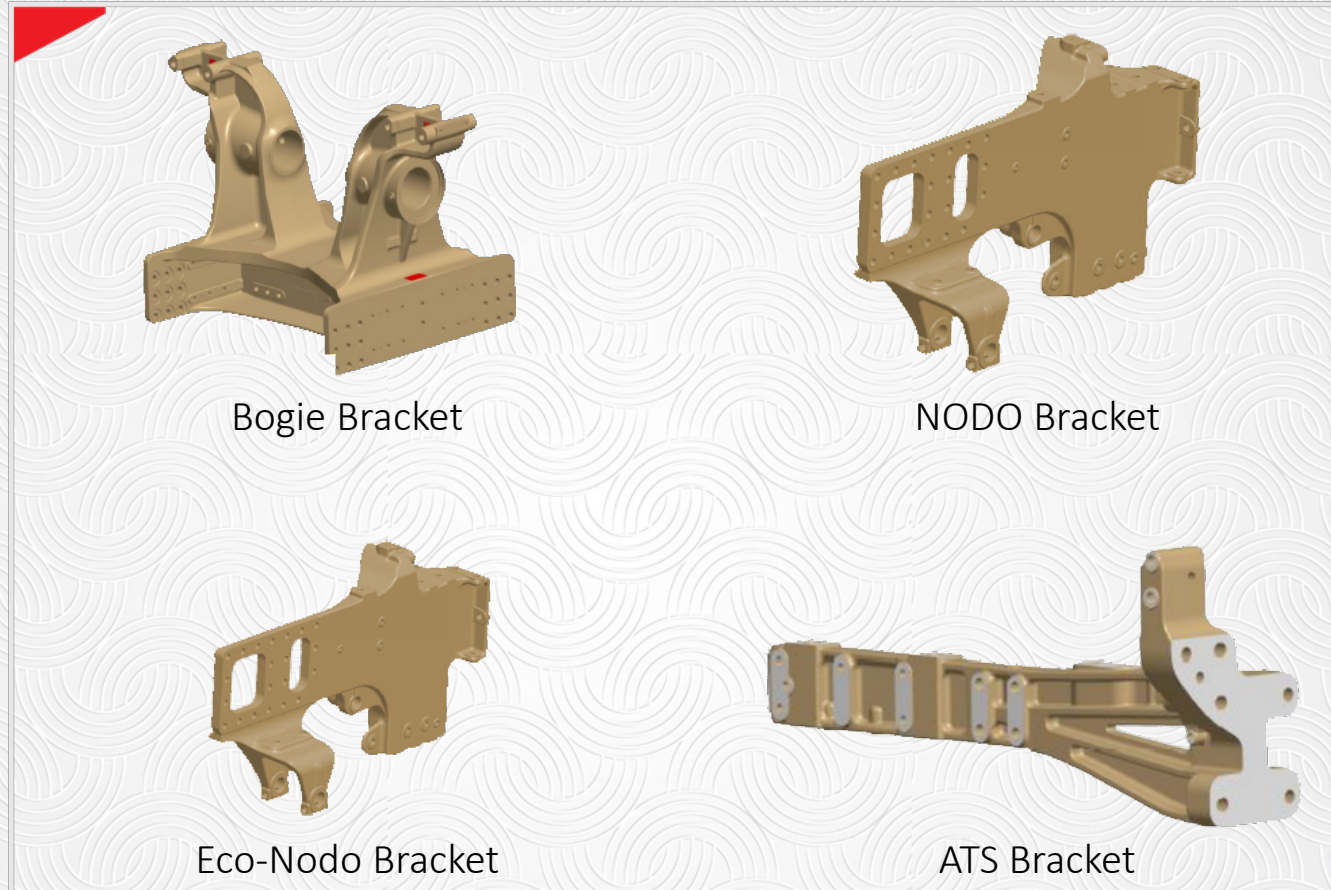
Spring ALLIED Components

Some of the Products above are only traded



# INCREASING CONTENT PER VEHICLE

## Upcoming products

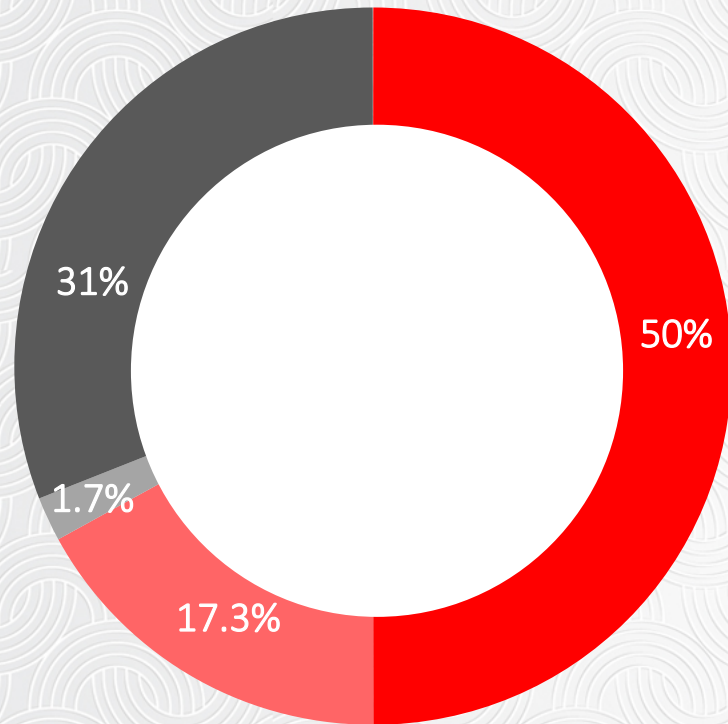






# SHAREHOLDING PATTERN AS ON JUNE 30, 2021

Category Wise Breakup



- Promoters
- Institutional Investors
- Body Corporate
- Individual & Others

Categories	% Holding 30.06.21	% Holding 31.03.21
Promoters	50.0%	50.0%
Institutional Investors	17.3%	15.5%
Bodies Corporate	1.7%	2.0%
Individual and Others	31.0%	32.5%
<b>Total</b>	<b>100%</b>	<b>100%</b>





# INDUSTRY HIGHLIGHTS

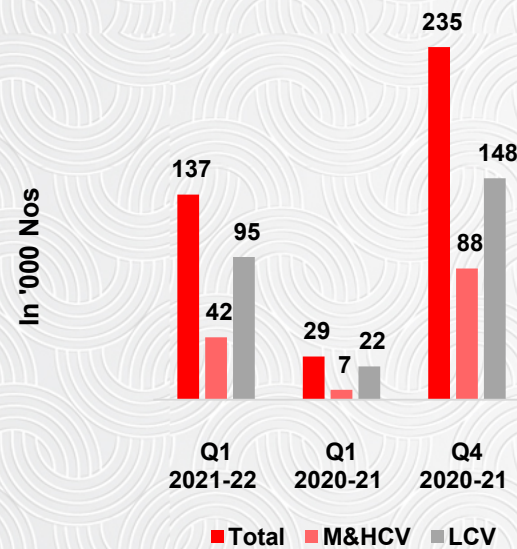


# INDUSTRY HIGHLIGHTS

## Impact of 2nd Wave of COVID-19 on CV Industry in Q-1

- Total CV production decreased by 42% QoQ
- M&HCV production decreased by 52% QoQ

Indian CV Production



The CV industry was showing signs of improvement along with Indian economy till Q-4 FY'21. However due to 2nd wave of COVID-19, CV production got impacted for major part of Q-1 FY'22.





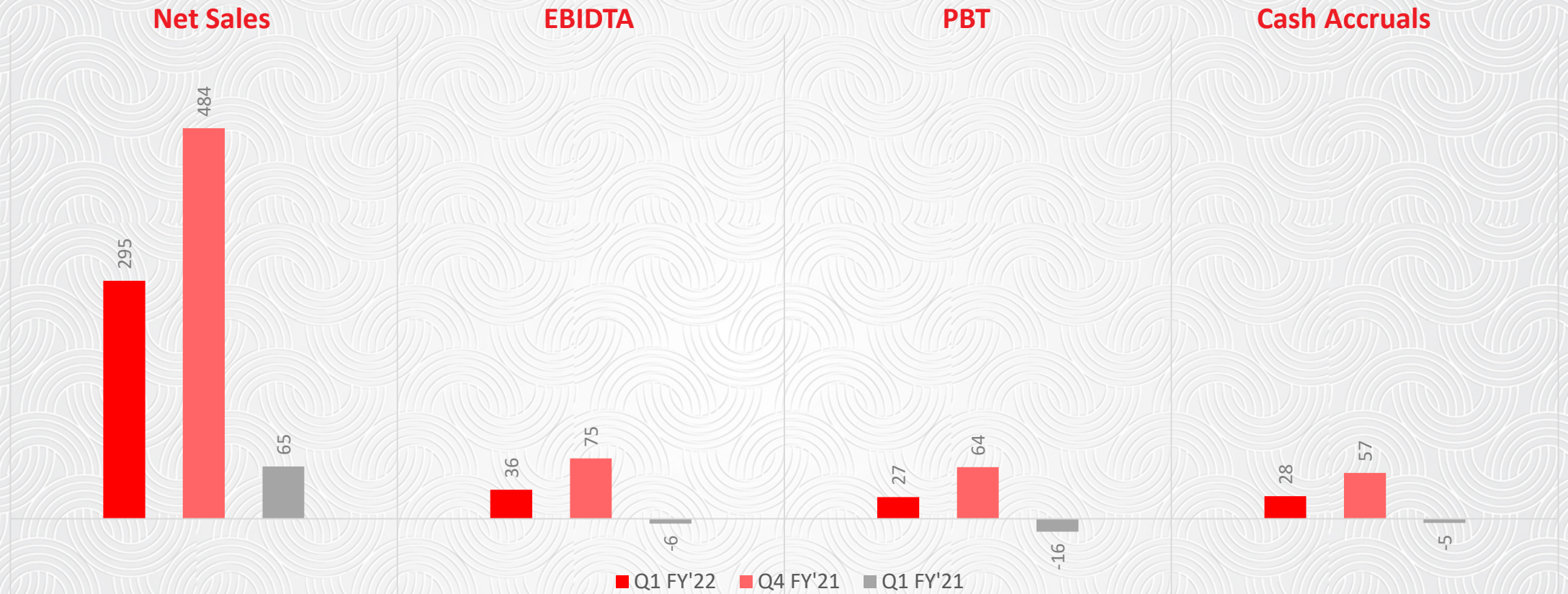
# FINANCIAL UPDATES





# FINANCIAL TRENDS

Figures in Rupees Crore



Cash Accruals: PAT+ Depreciation





# FINANCIAL RESULT – Q1 FY'22

All Figures in Rupees Crore

Particulars	2021-22	2020-21	2020-21	2020-21
	Q1 30.06.21	Q4 31.03.21	Q1 30.06.20	12 months 31.03.21
Net Sales	295	484	65	1,079
EBIDTA	36	75	(6)	142
PBT	27	64	(16)	101
PAT	19	48	(13)	73
EBIDTA Margin (%)	12.1%	15.5%	-9.8%	13.2%
PBT (%)	9.0%	13.1%	-24.9%	9.3%
PAT (%)	6.6%	9.8%	-19.5%	6.8%



# CONTRIBUTING TO THE SOCIETY

We are committed to contribute to the social and economic welfare of communities in which we operate. Playing an active role in sustaining positive change within society, we aim to create opportunities for the holistic development of people from all sections of society.



Handing over COVID Care equipment to Chief Medical Officer, Yamuna Nagar



Distribution of sapling to trainees on World Environment Day .



Awarding certificate to passed out trainees in computer course.



Sponsored District Body Building Championship 2021.





# CONTRIBUTING TO THE SOCIETY

## 1. Environment

- 1675 saplings were planted and distributed in New Delhi, Yamuna Nagar and Jamshedpur.
- Conserved rain water through constructed check dams and storage of water in tanks.
- Distributed jute bags to villagers and trainees in skill training centers in Yamuna Nagar.

## 2. Education

- Installed hand sanitizer dispensers in all adopted Govt. schools in Yamuna Nagar to protect students and teachers from COVID 19 pandemic.
- Renovated basic facilities and infra in Govt. school, Mandol, Yamuna Nagar.

## 3. Sports

- Provided sports kits to 05 Govt. schools in Yamuna Nagar to promote sports
- Sponsored 32 star sports person for their diet and coaching.
- Sponsored District level Body Building Championship 2021 in Yamuna Nagar.

## 4. Community Outreach

- Distributed personal safety equipment (face mask, hand sanitizer machine, gloves, soap, etc.) and 1000 COVID Relief Kit to Govt. depts., public places and families in Chennai, Gurugram and Yamuna Nagar.
- Distributed monthly pensions to 74 senior citizen, widows, and PWD in adopted villages in Yamuna Nagar.
- 270 dry ration kits were distributed to migrant's laborers and blind people in Delhi and Chennai.
- Awarded certificate to 31 passed out trainees in computer course in Delhi.
- Provided financially support to poor and needy patients in Yamuna Nagar.



## **FORWARD LOOKING STATEMENT**

**This presentation is made to enable investors to comprehend our prospects and take informed investment decisions. This presentation may contain certain forward looking statements with in the meaning of applicable laws and regulations. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.**

# **THANK YOU**

*In view of Stock Exchanges guidance note dated June 11, 2021 on communication by listed entities, information based on internal data or information which involve internal data are not given.*