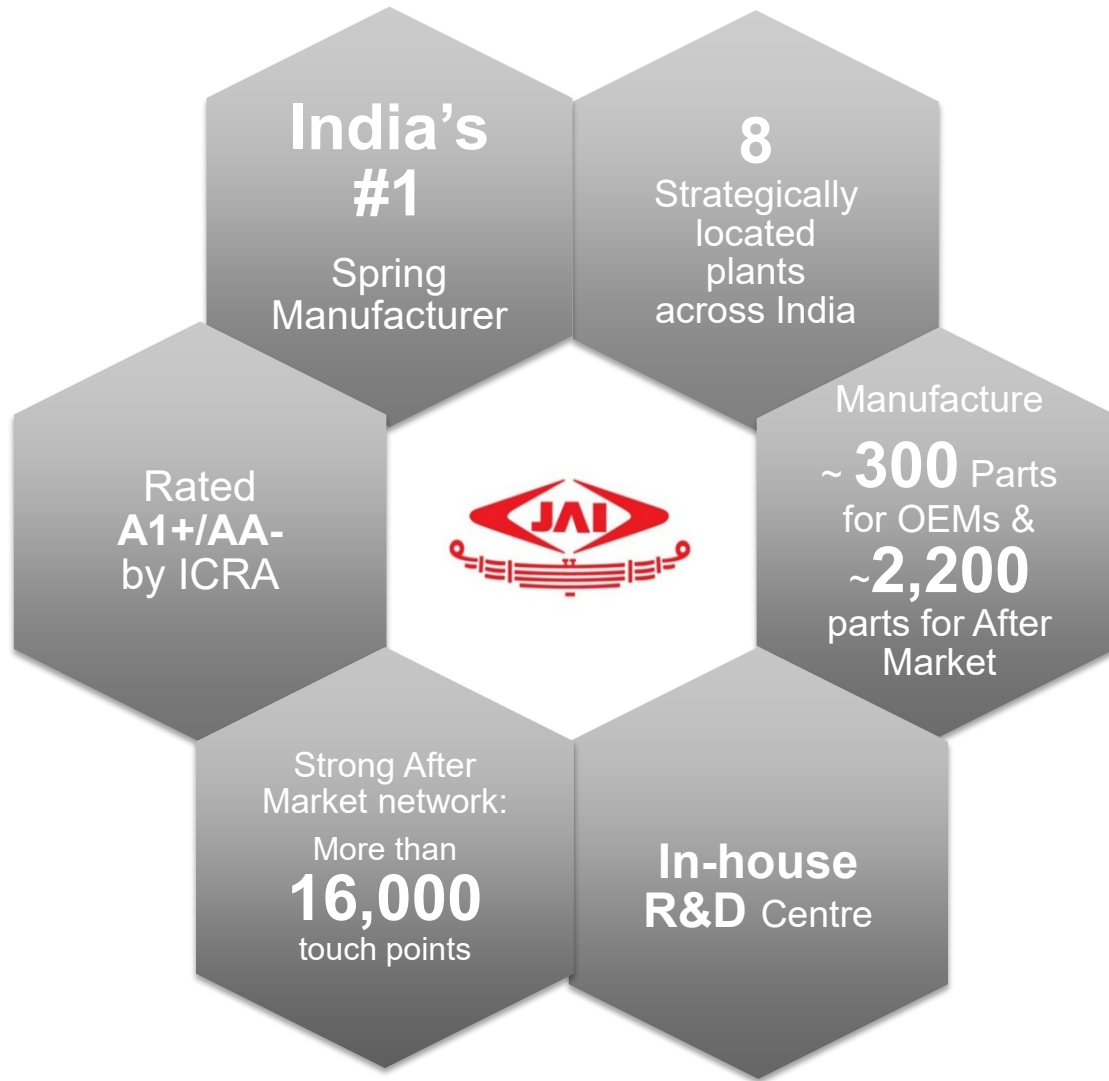




Jamna Auto Industries Ltd.

Investors' Presentation
Q1 FY'21

Company Overview



Jamna Auto Industries Limited is referred to as "JAI" hereafter

Expand Locations

Manufacturing Plants

- Yamuna Nagar
- Malanpur
- Chennai 1- Leaf Spring
- Chennai 2- Suspension
- Jamshedpur
- Pune
- Hosur

Assembly Plant

- Pant Nagar*

New Locations

- Indore*
- Adityapur*

*Under subsidiaries of Jamna

Diversify Products

Existing Products

- Leaf Spring
- Parabolic Spring
- Lift Axle
- Air Suspension
- Trailer Suspension

Products in the pipeline

- Stabilizer Bar
- Z Springs
- U Bolt

De-risk Markets

Existing Markets

- OE India
- AM India
- AM Exports
- OE Exports

Key Strengths

Team of expert, innovative, self driven people

Best in class manufacturing facilities

Largest Supplier to Tata, Leyland & Daimler

Prudent financial management policies

Operational Goals

Financial Goals

Product De-risking

Diversifying Markets

Maximizing Returns

Value Creation

GOALS

33%

Revenue from
New Products

33%

Revenue from
New Market

33%

ROCE

33%

Dividend
Payout

ACHIEVED
FY'20

32%

Revenue from
New Products

24%

Revenue from
New Market

16%

ROCE

40%

Dividend*
Payout

**9th consecutive year of dividend payout*

JAI's OEM Customers



Existing Products

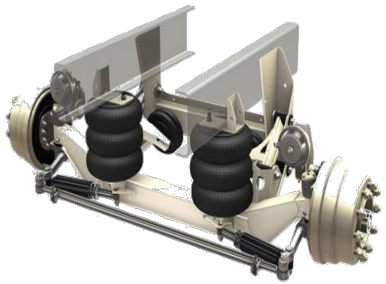
Conventional Leaf Spring



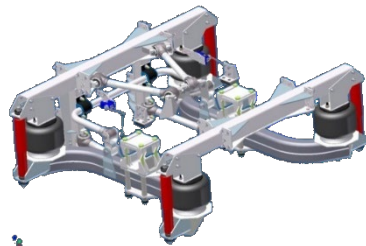
Parabolic Leaf Spring



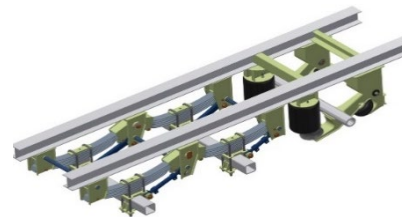
Lift Axle



Air Suspension



Trailer Suspension



Upcoming Products

Stabilizer Bar



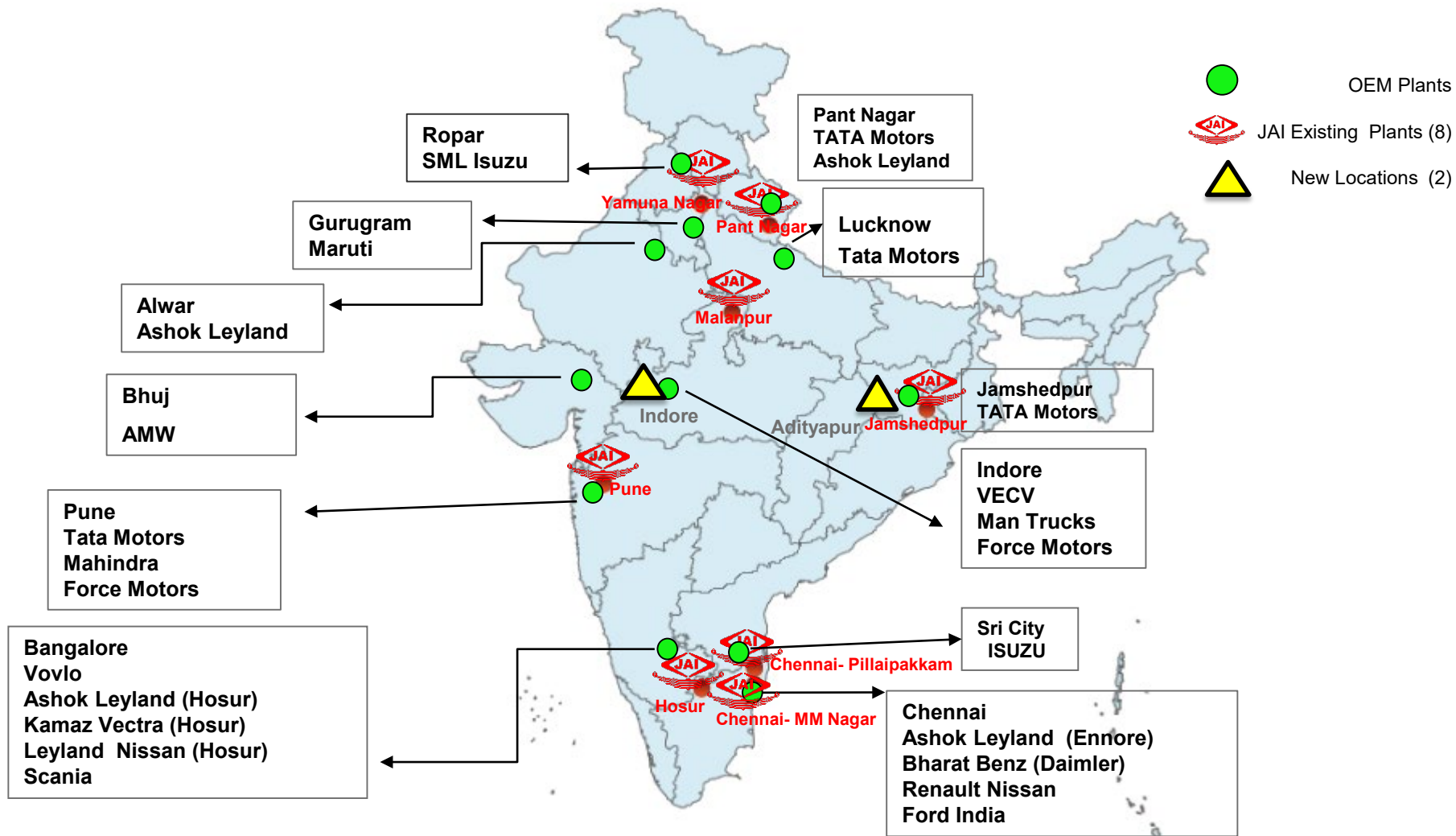
Z Spring



U Bolt



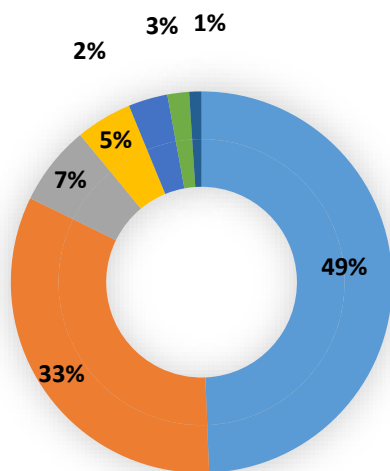
JAI's Plants: Strategically located across CV hubs



Map Source: as available on www.surveyofindia.gov.in dated 17.02.2017
The Map is for illustrative purpose only



Category Wise Breakup



- Promoters
- Individuals
- Foreign Portfolio Investors
- Mutual Funds
- Financial Institution & Others
- Bodies Corporate
- NRIs

Categories	% Holding
Promoters	49%
Individuals	33%
Foreign Portfolio Investors	7%
Mutual Funds	5%
Financial Institution & Others	3%
Bodies Corporate	2%
NRIs	1%
Total	100%

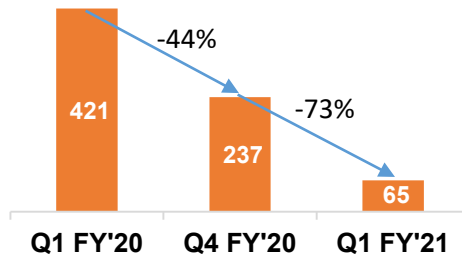
Financial Updates

Financial Trends

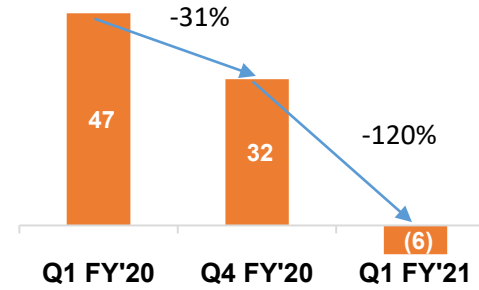


Figures in Rupees Crore,
trends in %

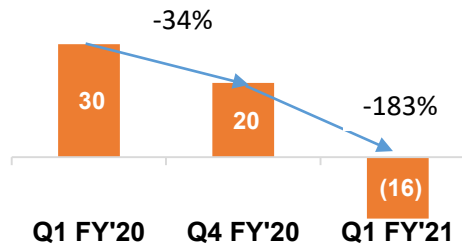
Net Sales



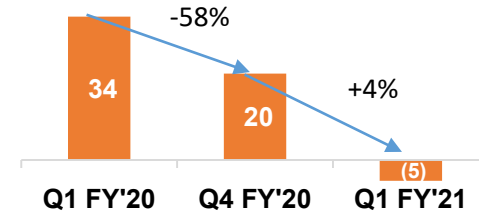
EBIDTA



PBT



Cash Accruals



Cash Accruals: PAT+ Depreciation

Financial Result – Q1 FY'21



All Figures in Rupees Crore

Revenue and Profitability Indicators`						
Particulars	2019-20	2020-21	2019-20	2019-20	% Growth	% Growth
	12M	Q1	Q1	Q4	Q1 FY'21 Vs Q1 FY'20	Q1 FY'21 Vs Q4 FY'20
Net Sales	1,129	65	421	237	-84%	-73%
EBITDA	130	(6)	47	32	-114%	-120%
Operating Margin	89	(14)	34	23	-142%	-161%
PBT	72	(16)	30	20	-154%	-183%
PAT	48	(13)	20	11	-162%	-215%
Cash Accruals	89	(5)	34	20	-115%	-124%
PBDITA Margin (%)	11.5%	-9.8%	11.2%	13.7%		
Operating Margin (%)	7.9%	-21.8%	8.1%	9.8%		
PBT (%)	6.3%	-24.9%	7.1%	8.3%		
PAT (%)	4.2%	-19.5%	4.9%	4.6%		
Cash Accruals (%)	7.9%	-7.5%	8.0%	8.5%		

Cash Accruals: PAT+ Depreciation



Major Achievements made in Q1 FY'21:

a. Environment

- Planted 1500 forestry & fruit saplings in Delhi & YNR on occasion of World Environment Day.
- Initiated ground work to save rainwater by digging of pits and pounds in Delhi.
- Ensured regular care and maintenance of 4000 meter Green Belt in Malanpur, Yamuna Nagar and Delhi.
- Recycled green waste into 15 ton vermi compost in Malanpur and Jamshedpur.

b. Education

- Renovated computer lab in Govt. Sr. Sec. School, Mandoli, Yamunanagar by gifting 5 new computers.
- Initiated whitewash work in Govt. school & community hall in village Faizpur, Yamunanagar.

c. Sports

- Sponsored 4 outstanding sports person in Olympic Games in Delhi & Jamshedpur.
- Provided 10 foot operated sanitizer stands to Tezali Sports Complex, Yamunanagar.
- Supported "Archery Association of India", Delhi by providing them financial help to promote sports.

d. Community Outreach

1. COVID-19- Relief Work

- Distributed 6500 face masks to beneficiaries in Delhi, Yamunanagar, Jamshedpur, Pune & Malanpur.
- Distributed 250 hygiene kits to inmates in District Prison, Gurgaon.
- Distributed dry ration kits to more than 1800 needy families in Delhi, Yamunanagar, Jamshedpur, Chennai and Pillaipakkam.
- Served food to 100 needy patient's on daily basis in Govt. hospital in Chennai.

2. Skill Training

- Trainees were trained in making of face mask in Delhi & YNR. A small unit was set up to provide income generation activity to rural women.

3. Support to destitute

- Ensured well-being of deprived people by giving monthly pension & medical assistance in YNR.



Forward Looking Statement

This presentation is made to enable investors to comprehend our prospects and take informed investment decisions. This presentation may contain certain forward looking statements within the meaning of applicable laws and regulations. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

Thank You